



Fund Stats

Fund Unit Value:
March 31, 2022
\$38.5416

Inception Date:
June 4, 2010

RRSP Eligible:
Yes

Our Story

Founded in 2010, Seymour Investment Management is an employee-owned, client-focused boutique investment firm with a different kind of focus. Choosing from a carefully selected group of exceptional Canadian companies for our funds, we provide fee-based discretionary investment management services to individual and institutional clients.

Only accredited investors or investors who satisfy the minimum amount investment as defined by applicable securities legislation may invest in the Seymour Pooled Funds. These materials are for information only and do not constitute an offer to sell or a solicitation to buy units of this Fund.

Seymour Performance Fund

The investment objective of the Seymour Performance Fund is to achieve superior risk-adjusted investment returns over the long term by investing primarily in small and mid-capitalization Canadian equities. The fund holds a concentrated portfolio of 20-30 core names. In addition, a small portion of the fund may be invested in event-driven transactions and IPOs. The fund should be viewed as more aggressive (higher risk) than more conventional equity investments such as the Seymour Canadian Equity Fund.

The fee structure for the Performance Fund is based on an annual management fee of 1% of the net asset value, with an annual performance fee of 10% of any annual return over the hurdle rate of 7.5%.

Performance

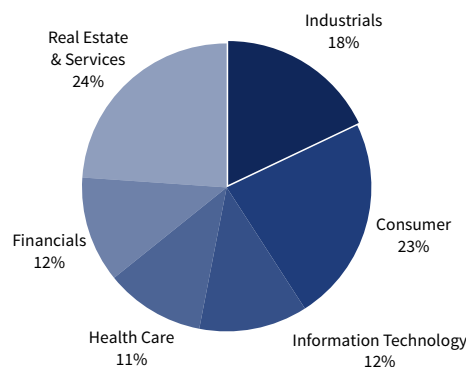
As at March 31, 2022

Total Return for the Period (%) ¹	QTR	1yr	3yr ⁴	5yr ⁴	Since Inception ³
Seymour Performance Fund²	-7.5%	5.5%	17.5%	13.1%	16.5%
S&P/TSX SmallCap Total Return Index	8.4%	18.8%	15.5%	7.2%	5.9%

- The indicated rates of return are the total returns for the period indicated, including changes in security value and there investment of all distributions and do not take into account income taxes payable that would have reduced returns. The funds are not guaranteed; their values change frequently and past performance may not be repeated.
- NAV performance is shown net of fees and expenses.
- Annualized since inception date of June 4, 2010.
- Returns over one year are annualized.

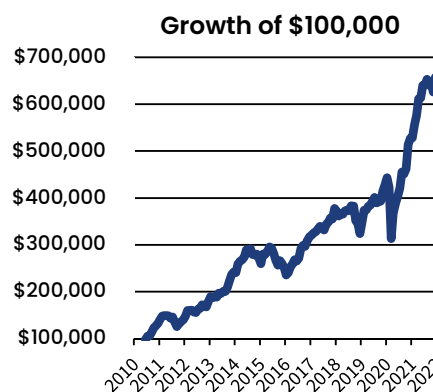
Industry Sector

Breakdown



Growth Since

Inception





Global equities came under pressure in Q1,

with the invasion of Ukraine adding to inflation and growth concerns. The Seymour Performance Fund declined 7.5%, reflecting broad-based declines in the majority of the Fund's holdings.

Commodities performed strongly, and the Fund underperformed the heavily resource weighted S&P/TSX SmallCap TR Index (+8.4% in Q1). According to estimates compiled by the Scotia portfolio strategy group, small-cap resource stocks were up 19.1% in the quarter while non-resource small-cap stocks declined 2.5%. The Fund underperformed the larger-cap S&P/TSX Composite TR Index (+3.8% in Q1), reflecting the Fund's lower resource weighting and smaller-cap bias.

Rising interest rates are negatively impacting equity valuations, and a number of the Fund's highly-valued growth stocks experienced valuation compression in the quarter,

including Tecsys Inc. (-39.3% in Q1), Neighbourly Pharmacy Inc. (-27.0% in Q1), and Trisura Group Ltd. (-27.9% in Q1). We remain constructive on the long-term growth outlook for these holdings, and will continue to use market volatility as an opportunity to selectively add to positions.

Tecsys is a niche provider of supply-chain software focused on complex distribution industries such as healthcare and ecommerce/omni-channel retail. The pandemic has been transformational for the company, accelerating adoption

as supply chain challenges have highlighted the need for Tecsys' products. We recently met with Management and came away optimistic that growth is reaccelerating following a pandemic-related pause, and Tecsys is executing on a multi-year growth pipeline.

Neighbourly owns and operates Canada's largest chain of community pharmacies. The company is rapidly growing its pharmacy network through accretive acquisitions, leveraging its buying power, and by adding clinical services such as vaccinations. The recent strategic acquisition of Rubicon, a major competitor, increased Neighbourly's store count to 270 and expanded its presence in the Prairies.

Trisura Group Ltd. is a North American insurer that focuses on niche specialty insurance, including areas of warranties, surety bonds, and director & executive liability. Unlike auto/life insurance that spread risk over a large population, specialty insurers can periodically experience uneven financial results, which we saw in the most recent quarter. Our discussions with management confirmed that the business is operating well and has significant growth opportunities.

Mainstreet Equity Corp., an Alberta-based owner/operator of mid-market, rental apartment buildings, performed strongly (+13.5% in Q1). Mainstreet is led by an entrepreneurial CEO with a strong ownership position that has created tremendous shareholder value through a focus on operations and accretive, value-add acquisitions. Fundamentals for multi-family residential remain strong, and

Mainstreet is seeing strong rental growth and improving occupancy.

Investment management firm Guardian Capital Group (+14.6% in Q1) is enjoying above-industry growth in assets and revenues.

In recent years, Guardian has grown and diversified its traditionally Canadian-focused business, expanding into the US, UK, and recently in Alternative Assets. Management has demonstrated its ability to successfully grow by acquiring ownership stakes in investment firms with similar cultures, and by providing aligned incentives for growth. Guardian's stock remains undervalued, trading at > 30% discount below fair asset value.

As we look forward, we acknowledge that growth concerns may weigh on investor sentiment during the current tightening cycle, yet remind readers that recessions are very difficult to accurately predict. We remain focused on high-quality companies with strong free cash flow generation and solid balance sheets that can endure economic downturns. We will continue to use market volatility as an opportunity to add to high-quality holdings with a long term view.

